



Newsletter

Welcome

Welcome to our very first newsletter! Watson's Caravans & RVs will now be posting a quarterly newsletter onto our website with updates within our business and with the Jayco product, as well as any current specials we have.

What's new in our Sales Dept?

Watson's Caravans continues to strive for high customer service with the introduction of Glen Rattray who assists with the customer handovers and towing set ups, including assembling Hayman Reece and Ezylift tow hitches. Glen is also happy to fit any existing vehicle mirrors or walk you through our accessories store. Glenn has extensive knowledge of caravanning and motorhoming, owning both and travelling around Australia twice.

What's new in Spare Parts?

We welcome to our team Stephen Rattray. Stephen has an extensive back ground in retail sales and spare parts and after 40 years experience in the automotive and service industry. He decided it was time for a new challenge and has been busy learning all the new products and also securing new relationships with suppliers. We are now the local stockist of the forever reliable Evacool fridge/freezer. See Stephen in store for our opening specials on the units.



Service Centre News



We have continued to invest in what has made our small country town dealership so successful and keeps all our loyal customers coming back for routine repairs and servicing and to buy their second, third and in some cases even tenth caravan or motorhome from us. We have recently just finished

an expansion of our workshop with a new undercover awning just installed which measures 30 metres wide by 12 metres deep. The area will be fully concreted with under ground power which will be more convenient for our customers when dropping off, especially on those hot summer days or when it's raining heavily. Watson's Caravans & RVs also boasts all the latest plant and equipment with the back up of our extensive range of replacement parts and accessories to get you back on the road as soon as possible.

Expo Weekend

28TH, 29TH, 30TH OCTOBER

Watson's Caravans and RVs are holding their third annual Caravan, Camping and 4X4 Expo. Come along and see all the latest and greatest caravans, boats, 4X4s, car accessories including boat loaders, canoes and tyres. Annexes will also be on display so come in and take advantage of all the great specials on offer.

VIP Night

Don't forget our annual VIP Night will be on the 29th October 2011 so don't miss out. Please RSVP by the 21st September 2011 so we know our numbers for catering. There will be loads of prizes to be won, and most importantly it's a great opportunity to catch up with us and other caravan users to share your wonderful experiences and travelling tales. There will also be live music and a courtesy bus for those who need transport home in the local area. Looking forward to seeing you there.



Bargain Box

New 2010 19.61-4 Sterling Caravan
\$49,999.00 driveaway (stock No 1929)
HUGE SAVING, DON'T MISS OUT!!

Looking for solar!!!! We have portable 80watt solar panels brief case style with carry bag, starting at just \$500.00 WOW!! Just mention this newsletter.



Excellence Awards



We have recently won the NSW CCIA Country Dealer of the Year at the annual Conference held at Ettalong Beach last month. For those of you who are not familiar with the name CCIA I will give a brief overview. Caravan Camping Industry Association of NSW is our industry body that consists of members from caravan parks, manufactured home parks, caravan dealers, manufactures, tent and accessory retailers etc. The role of the organization is to promote and look after the interests of our industry.

New on our website

Become a Watsons Friend on FaceBook. Watson's Caravans now has its own Facebook account!!

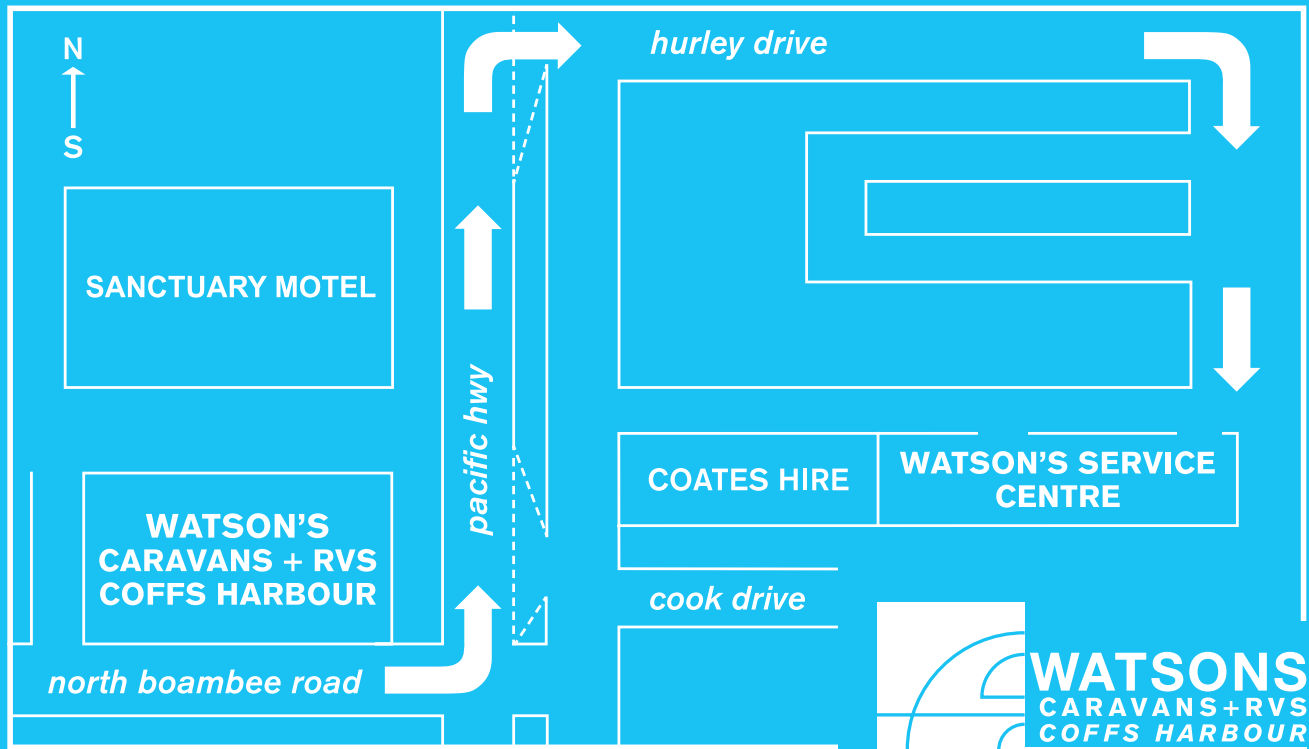
Become a friend and keep posted on latest events and specials. Also check out our new 2011 catalogue online. We have just recently added a new feature called Travellers' Tales which allows you to register and post comments and material of places of interest and great things to do and check out along the way. You also have the chance to win monthly prizes judged on the content and information provided.



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WATSONS

CARAVANS + RVS
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